

The 5th International Cafe Equipment, Supplies & Technology Exhibition



POST SHOW REPORT

17-19 JANUAI

Malaysia International Trade & Exhibition Centre

Organised by:

Hosted by

Endorsed by:









Supported by:





















Media Partners:

















www.cafe-malaysia.com



cafemsia

EXECUTIVE SUMMARY

SHOW NAME

ABOUT

GUEST-OF-HONOUR

HOST

ENDORSED BY

SUPPORTED BY

DATE

VENUE

SHOW SIZE

TOTAL BRANDS

TOTAL ATTENDEES

2020 Dates

ORGANISED BY

Café Malaysia 2019

The 5th International Café Equipment, Supplies & Technology Exhibition

Yang Berhormat Dr Ong Kian Ming Deputy Minister of International Trade and Industry

Café Owners Alliance Malaysia (COA MY)
Malaysia Specialty Coffee Association (MSCA)

Malaysia External Trade Development Corporation (MATRADE)

Malaysia Convention & Exhibition Bureau (MyCEB)
Ministry of Tourism and Culture Malaysia (MOTAC)
Malaysia Specialty Coffee Association (MSCA)
ASEAN Coffee Federation (ACF)
Barista Association of Thailand (BAT)
Thai Coffee Association
Lao Coffee Association (LCA)
Philippine Coffee Board Inc. (PCB)
Specialty Coffee Association of Indonesia (SCAI)
Singapore Coffee Association (SCA)
Vietnam Coffee – Cocoa Association

17 - 19 January 2019

Malaysia International Trade & Exhibition Centre, MITEC Kuala Lumpur

6,000 sqm

180

13,550

16 – 18 January 2020

CEMS Conference & Exhibition (M) Sdn Bhd

A HUGE THANK YOU TO OUR SPONSORS & PARTNERS











































































THE EXHIBITION



13,550 visitors From



180 Exhibitors From

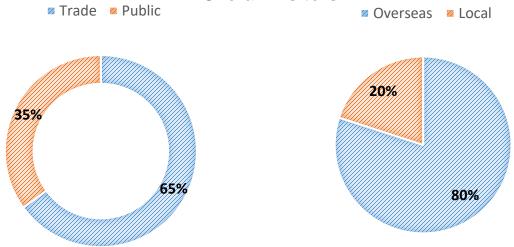




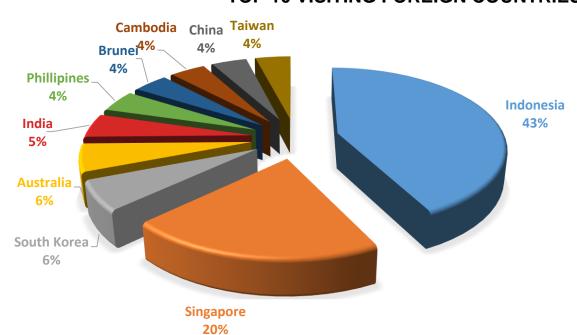
Total Sales Generated On-Site/ Under Negotiation / Expected over the next 12 months RM 16.5 million or USD\$ 4 million

VISITORS PROFILE



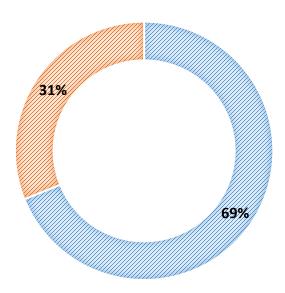


TOP 10 VISITING FOREIGN COUNTRIES



EXHIBITOR PROFILE

Local International



EXHIBITOR TESTIMONIALS

- Café Malaysia 2019 was excellent for us. The new venue was well built and attracted a large crowd.
- MITEC is very presentable for company branding, Café Malaysia is very focused on café business, a very niche market which helps target the right people.
- This edition of Café Malaysia gave us a brand new experience with the new exhibition hall and bigger space. It was indeed a good choice of venue.





OPENING CEREMONY











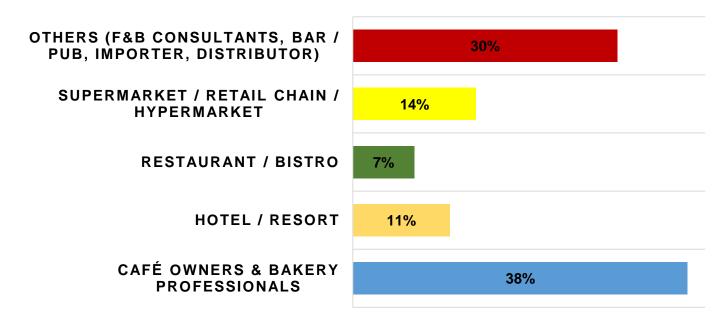




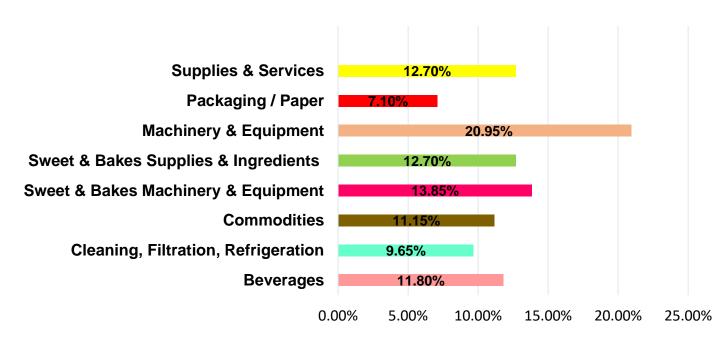


VISITOR STATISTICS & ANALYSIS

13,550 VISITORS PROFILE



PRODUCTS/SERVICES INTERESTED IN



NATIONAL CHAMPIONSHIPS

- KL Coffee Club Malaysia Latte Art Championship 2019
- Malaysia Brewers Cup 2019
- Malaysia Barista Championship 2019







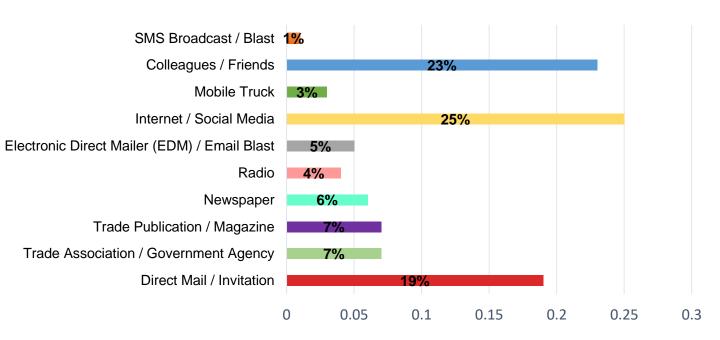




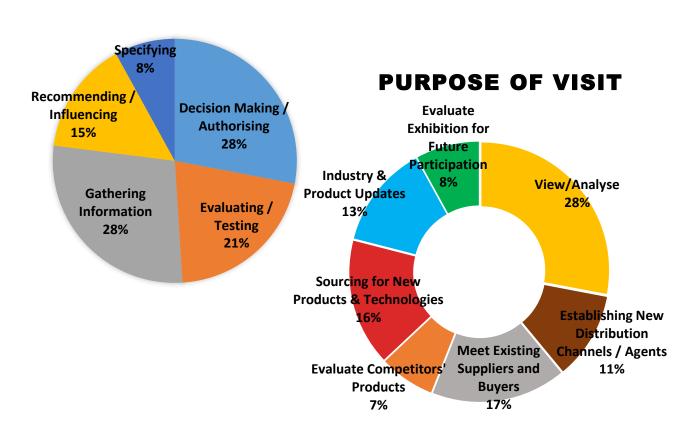


VISITOR STATISTICS & ANALYSIS

HOW DID YOU KNOW ABOUT THIS EXHIBITION?



ROLE IN DECISION MAKING PROCESS



THE CAFÉ SEMINAR





FOOD TRUCK SHOW





ASEAN COFFEE FEDERATION CUPPING





MARKETING CAMPAIGN

The campaign deployed with the help of our media partners consisting of:

- Mobile Truck Advertisement from October 2018 March 2019.
- Radio advertising in Hitz.fm, Malaysia's No 1 English Station reached out to 2.14 million listeners.
- Radio advertising in Mix.fm, Malaysia's Best Variety station reached out to 1.1 million listeners.
- Radio advertising in My.fm, Malaysia's No 1 Chinese station reached out to 2.54 million listeners.
- Newspaper advertising in The Star sent to over 800,000 readers.
- Newspaper advertising in Sin Chew Daily sent to over 352,000 readers.
- 12,000 invitation cards sent to café owners, hotel owners, F&B industry players and past year visitors.
- 1,000 road buntings placement in the Kuala Lumpur and Petaling Jaya area.
- 25,000 e-invitations sent out to subscribers and database.
- 10,000 copies of show preview / show directory distributed to Café Owners Alliance's members outlet, hotel, trade association, embassies and trade offices.
- A number of Facebook advertising campaigns, ran for 8 weeks in the lead up to the event with a reach in audience over 161,856 users.
- Targeted Instagram advertising campaign, ran for 2 weeks in the lead up to the event with a reach in audiences over 4,290 users.
- Weekly electronic direct mailers (EDM) sent to 20,520 emails.

Media Partners









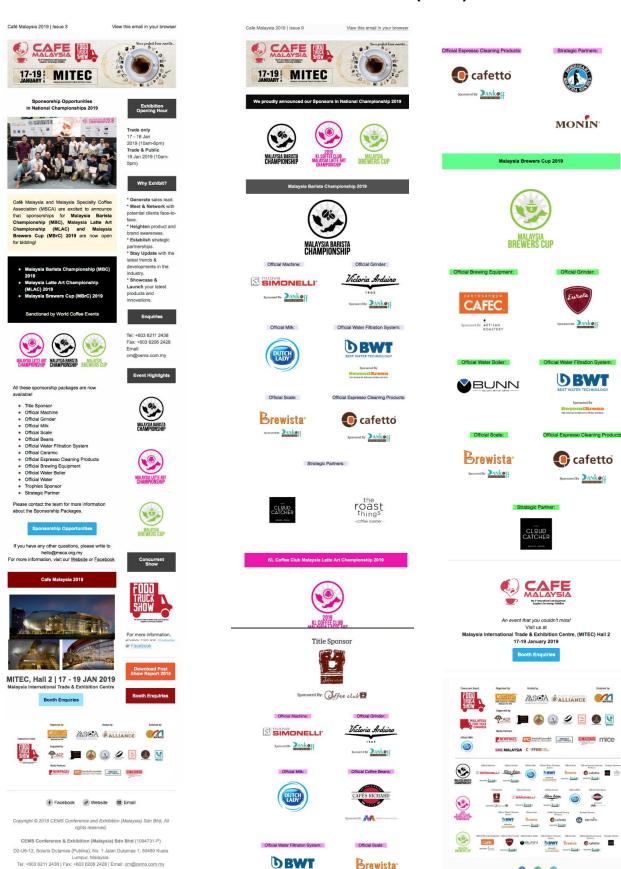






MARKETING COLLATERAL

Electronic Direct Mailers (EDM)



Brewista.

DANKOFF

You received this email because you signed up on our website or visited our exhibition.

You can update your preferences or unsubscribe from this list

0 0 0

MARKETING COLLATERAL

Show Brochure



Show Preview



Road Bunting



Invitation Cards

















Newspaper Advertisements

The Star











Newspaper Advertisements

Sin Chew Daily











PRESS COVERAGE

BERNAMA

The Edge Market

The Star

Turmeric & Sakura Coffee steal limelight at Cafe Malaysia 2019

Last update: 17/01/2019



https://youtu.be/HAQdRwV9ziA

KUALA LUMPUR, Jan 17 (Bernama) -- Have you tried turmeric or sakura coffee These unique flavours are among the innovative and unique 'Drinking Chocolates and Latte Blends' produced by Green Pot Tea n Coffee.

They are being promoted at the Cafe Malaysia 2019 exhibition held at the Malaysia International Trade and Exhibition Centre (MITEC) in KL.

The company uses Australian coffee due to its more natural flavour and long-lasting aroma. Other coffee flavours from Green Pot Tea n Coffee include Red Velvet, Chai, and Matcha.

For full news subscribe to BERNAMA.com X [Click here]

Previous Top Story

Home | General | Politics | Business | Sports | Features | World | Archived | Exclusive Press | RSS Feeds | Corporate Site | JMAGES

Facebook | Twitter | Instagram

© 2019 BERNAMA. All Rights Reserved. <u>Disclaimer | Privacy Policy | Security Policy</u> This

naterial may not be published, broadcast, ewnittein overedistributed in any form except with the prior written permission of BERNAMA.

News Search

17 January 2019. Thursday

Official Opening Ceremony of Café Malaysia 2019

The Edge / The Edge January 16, 2019 10:01 am +08

Malaysia International Trade & Exhibition Centre (MITEC), Level 1, Hall 2, Kompleks MITEC, 8 Jalan Dutamas 2 KL

Thursday, January 17, 2019 - 15:00

Official Opening Ceremony of Café Malaysia 2019 at Malaysia International Trade & Exhibition Centre (MITEC), Level 1, Hall 2, Kompleks MITEC, 8 Jalan Dutamas 2 KL at 3pm.

We deliver news to your inbox daily

Related News

Featured Videos

16 Jan | 07:54pm

ovt slammed for delaying approval on



e-Paper Desktop Reader



KUALA LUMPUR (Bernama): The Ministry of International Trade and Industry (MITI) says it will expedite the approval of incentives for the pricing of new car models.

"We recognise that this process needs to be made more efficient and are more than willing to work with the Malaysian Automotive Association (MAA) to ensure that the process is speeded up." deputy minister Dr Ong Klan Ming told reporters after the Cafe Malaysia 2019 exhibition here today.

He said the ministry would schedule a dialogue session with the MAA to facilitate the approval process.

In a statement today, MITI said the decision on the approval of the incentives was undertaken by the Automotive Business Development Committee (ABDC).

It said under the previous administration, some vehicle companies had obtained the incenti directly from the Ministry of Finance, bypassing the ABDC, and many applications were approved without comprehensive evaluation to determine the return on investment to the

"Now they have to go through the proper process, that is why perhaps some carmakers that were fast tracked before may need to wait longer," said Ong.

He was commenting on a news report in which the MAA said the delay in the approval of incentives on the pricing of new car models affected the launch of new vehicles and may affect this year's total industry volume growth.

THE EDGE

THE EDGE

EDGE

BROADCAST







ONLINE COVERAGE



Coffee & Tea / Features

Café Malaysia returns to MITEC

Updated: 07 Jan 2019 | By: Flavia Galeotti

0000



Attention all caffeine addicts, Café Malaysia is back again for the fifth year running.

Like the years before, they'll be showcasing equipment, machinery, accessories, and supplies and products from around the world all under one roof from 17th to 19th January. Wander around the expo hall at MITEC to see what and who is new on the scene, or sit in on any of the three national coffee competitions over the three days - the Malaysia Barista Championship, Malaysia Brewers Cup, and KL Coffee Club Malaysia Latte Art Championship – to watch our homegrown baristas flex their skills.

Running concurrently is the Malaysian Food Truck Congress and the Food Truck Show (the second International Mobile Food Truck Equipment Supplies and Technology Exhibition) returning from last year.

Admission is free, so pre-register online or register at the venue on the day.





Sustaina

NEWS ✓ COFFEE ✓ BUSINESS ✓ MARKET ✓ INSTITUTIONS ✓ HEAI HOME

News | News > Trade Shows > Café Malaysia...

NEWS | EVENTS | TRADE SHOWS

Café Malaysia 2019 to take place from 17th to 19th January in Kuala Lumpur

December 28, 2018











MILAN - With the coffee consumption in Asia increasing and the number of cafés growing rapidly, the coffee industry has become a growing market in Malaysia. Café Malaysia 2019, which is scheduled from 17^{th} – 19^{th} January, 2019, will present the largest gathering of coffee and tea industry players to showcase equipment, machinery, accessories, and various products & supplies for the perfect one-stop platform for industry professionals.

Cafe Malaysia 2019



EVENT NAME	Cafe Malaysia 2019	
ORGANIZER	CEMS Conference & Exhibition (M) Sdn Bhd	
DATE	17th January 2019 - 19th January 2019	
TIME	Thursday & Friday (17 - 18 January 2019) 10am - 6pm Saturday (19 January 2019) 10am - 5pm	
VENUE	Malaysia International Trade & Exhibition Centre (MITEC)	
LOCATION	Kuala Lumpur	
EMAIL	cm@cems.com.my	
WEBSITE	- CLICK HERE -	
BOOK A SPACE	- CLICK HERE -	

Cafe Malaysia serves as the key platform for industry professionals to source for supplies, discover business opportunities with the regional and international counterparts, as well as to stay up-to-date with the latest innovations and developments in the industry in hopes of boosting the growth of the cafe, coffee and tea as well as bakery industries in the ASEAN region.



Turmeric & Sakura Coffee steal limelight at Cafe Malaysia 2019

☐ Comment ➡ Share ● ···

BERNAMA 6 Follow

3

つ会展视界

展会中心。 展会業

2019年马来西亚吉隆坡国际咖啡展览会CAFE MALAYSIA

■ Jesse 助母茶 2018年3月15日



2019年马来西亚吉隆坡国际咖啡展览会 CAFE MALAYSIA

• 展会时间: 2019年1月17-19日

• 展会地点: 吉隆坡外贸促进中心

展会周期: 一年一届

原料:咖啡豆、可可豆、茶叶

餐饮用品:碳酸饮料、咖啡、巧克力、甜点、冰淇淋、茶等

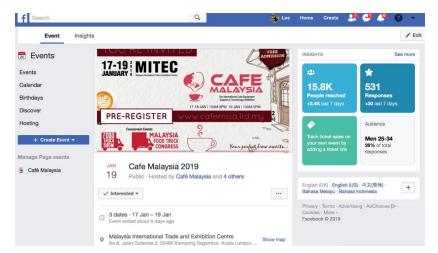
机械设备: 茶叶加工设备、烘焙寄、研磨机、咖啡机等

包装材料:波形咖啡滤纸、咖啡杯、咖啡和茶包装机器、茶叶袋纸等

SOCIAL MEDIA

Facebook







THREE DAYS TO GO BEFORE WE BRING THIS SHOW ON.

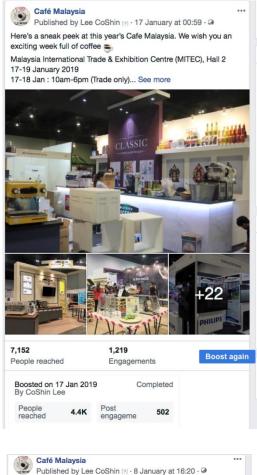
A quick recap of Cafe Malaysia 2017 and we hope you had so much fun last year. And THIS WEEK, we have competitions, demonstration, and workshops to serve you up. Be sure you check out the coffee fun! We can't wait to brew up a good time with you at Cafe Malaysia 2018!

Invite your friends and see what we've got for you.... See more







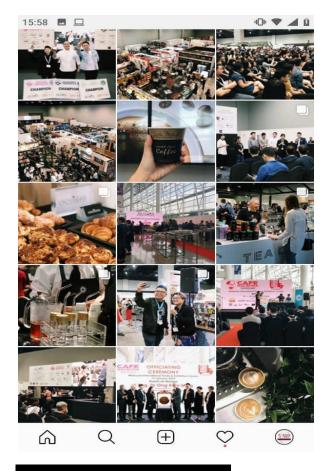




We are one week away from the Semi- Final and Final Round of

SOCIAL MEDIA

Instagram







For enquiries & participation, please contact: CEMS Conference & Exhibition (Malaysia) Sdn Bhd (1094731-P)

D2-U6-12 Solaris Dutamas (Publika), No 1 Jalan Dutamas 1, 50480 Kuala Lumpur, Malaysia. Tel: +603 6211 2438 | Fax: +603 6206 2428

cm@cems.com.my